

Academy of Nutrition and Dietetics/Foundation

Fiscal Year 2013 Annual Report

The Academy of Nutrition and Dietetics is the world's largest organization of food and nutrition professionals. The Academy is committed to improving the nation's health and advancing the profession of dietetics through research, education and advocacy.

Year in Review

New Optional Credential: Registered Dietitian Nutritionist

All registered dietitians are nutritionists – but not all nutritionists are registered dietitians. In March 2013, the Academy's Board of Directors and Commission on Dietetic Registration determined that those who hold the credential registered dietitian (RD) may optionally use "registered dietitian nutritionist" (RDN) instead. The two credentials have identical meanings.



The new optional RDN credential positions and promotes RDs front and center with consumers, increasing recognition and public understanding of both terms: "dietitian" and "nutritionist." Adding "nutritionist" to the registered dietitian credential is consistent with the inclusion of the word nutrition in the Academy's new name, adopted in 2012. It also communicates to all the broader concept of wellness and prevention that are part of practice for many registered dietitians.

Academy's Elected Leaders

Members elected Sonja J. Connor, MS, RDN, LD, research associate professor in the department of medicine at Oregon Health Sciences University, as the Academy's 2013-2014 President-elect; and Elise A. Smith, MA, RD, LD, staff development coordinator and consultant for Nutrition Systems Consulting, Brandon, Miss., as Speaker-elect of the House of Delegates. Connor and Smith will serve as the Academy's President and House of Delegates Speaker, respectively, in 2014-2015.

Membership Continues to Rise

The Academy ended Fiscal Year 2013 with 75,067 members, the highest membership in its history, in a time when many professional member associations in the United States have experienced declining membership.

Compared with 80 percent of other membership associations which have a market penetration below 70 percent, Academy members represent 75 percent of all practicing registered dietitian nutritionists. The Academy's membership growth is due to many factors, including an aggressive focus on programs and services such as the ability to network with other professionals; informative and award-winning print and electronic publications; online resources such as the Academy's Evidence Analysis Library; and the ability to utilize the Academy's career planning resources.

The Academy's 2013 Compensation and Benefits Survey of the Dietetics Profession showed registered dietitian nutritionists who are Academy members earned on an annualized basis about \$728 more per year than nonmember RDNs. Dietetic technicians, registered who are members earned about \$1,144 more per year, annualized. This report also showed registered dietitian nutritionists experienced wage gains since the Academy's most recent compensation survey in 2011, at rates basically equal with inflation. RDNs' median annualized wages were \$60,000, up from \$58,000 in 2011; DTRs' median annualized wages were stable at \$40,000.



International Impact

At the same time the Academy is making history at home, we are extending our expertise across borders, helping our international colleagues bring the profession of dietetics to their countries and influence health care across the globe. This is especially important in an age when issues like obesity, food security and chronic disease pay no attention to borders or languages.

Academy members were invited to attend the first meeting of the Romanian Association of Nutrition and

Dietetics, interacting with food and nutrition professionals and especially with students interested in pursuing careers in dietetics – playing a part in helping to literally create the dietetics profession in Romania.

President Ethan A. Bergman, PhD, RDN, CD, FADA, spoke at the Golden Jubilee Conference of the Indian Dietetic Association, which uses the Academy's Evidence Analysis Library to address India's food and nutrition problems that include the double-edged sword of malnutrition and obesity. Bergman also represented Academy members as a keynote speaker at the Holy Spirit University of Kaslik-Lebanon's 2nd International Conference on Nutrition, Food Security and Public Health. More than 80 Academy members took part in the 2012 International Congress in Dietetics, held in Sydney, Australia. And Academy members joined in addressing the international problem of obesity, especially public policy and intervention strategies, at the first international Pediatric Obesity Prevention Conference, held in San Juan, Puerto Rico.

In July 2012, President Bergman represented the Academy by participating in the Olympic Torch Relay in Basingstoke, England, as the torch traveled to London for the Olympic Games.

Collaborations and Partnerships

The Academy joined "The Future of Food," a new nationwide initiative designed to identify game-changing innovations in the field of nutrition and food insecurity. With Feeding America and the National Dairy Council, the initiative will share expertise and resources, identify new ways of approaching nutrition education and access and affect the way food-insecure individuals can better nourish themselves and their families. Through Academy Foundation grants, registered dietitian nutritionists in local communities will provide resources, programs and expertise to local families. The new program was announced at a conference in Washington, D.C., that the Academy co-hosted, titled "The Future of Food: Food Security in the 21st Century."

The Academy's 2012 Food & Nutrition Conference & Expo's Opening Session was the site of a special announcement by the Partnership for a Healthier America of a new health-care initiative that will affect registered dietitian nutritionists, especially those who work in the hospital foodservice arena. The PHA Hospital Healthy Food Initiative will involve hospitals and systems in 24 states, representing 154 hospitals and serving more than 60 million meals per year. Over the next three years, each



partner hospital will be increasing the amount of fruits and vegetables they buy; offering more healthy menu options for adults and children; keeping costs for those healthier options more affordable; and adjusting how foods are prepared and marketed.

The Academy signed a Memorandum of Understanding with the American College of Sports Medicine to collaborate on "Exercise Is Medicine," an initiative committed to the belief that physical activity is integral to the prevention and treatment of disease. The focus of the memorandum of understanding is promotion of Exercise Is Medicine to Academy members and providing educational opportunities for members of the Academy and ACSM alike. The Academy's Sports, Cardiovascular and Wellness Nutrition and Weight Management dietetic practice groups collaborated with EIM in developing a toolkit for RDNs that provides guidance for discussing physical activity as part of the delivery of nutrition care.

Public and Media Outreach

The Academy continued during FY 2013 to promote its members to the widest possible audiences of consumers and the news media. The Academy and its network of Spokespeople continued to serve as the media's trusted source for accurate, timely and science-based food and nutrition information. The Academy connected with consumers through print, broadcast and online media – locally, nationally and internationally.

Coverage of the Academy totaled nearly 30 billion media impressions through more than 18,000 articles and interviews, including stories on websites and blogs such



as About.com, AOL.com, Examiner.com, Forbes.com, FoxNews.com, Huffington Post, MSNBC, Reuters, WebMD and Yahoo!; print publications such as *Chicago Sun-Times*, *Chicago Tribune*, *Dallas Morning News*, *Houston Chronicle*, *Los Angeles Times*, *New York Post*, *The New York Times*, *San Jose Mercury News*, *USA Today* and *Washington Post*; and television programs including *The Daily Buzz*, *Good Day L.A.*, *Primer Impacto* and the *Today Show*.



National Nutrition Month® and Registered Dietitian Day 2013

The Academy's 2013
National Nutrition Month
campaign was officially
launched in August
2012 with the theme
announcement – "Eat
Right, Your Way, Every
Day" – and the unveiling
of the new graphic design.
The theme encouraged

personalized healthy eating styles and recognized that food preferences, lifestyle, cultural and ethnic traditions and health concerns all affect individuals' food choices; and registered dietitian nutritionists play a critical role in helping people achieve their nutritional goals.

NNM on the Web

An expanded NNM 2013 toolkit provided one-click access to promotional resources all on one web page. New features included promotional videos, web banners and print ads available for use by members. In response to member requests, more free nutrition tip sheets, ethnic recipes and activity sheets for kids and adults were made available to download and distribute for NNM events. NNM website visits for 2013 saw a 14 percent increase over 2012.

NNM in the Media

National Nutrition Month and Registered Dietitian
Day media coverage plays a significant role in building
awareness and recognition for the Academy and
registered dietitian nutritionists. Coverage from local and
national print, internet and broadcast media reached
a combined audience of nearly 2 billion people – more
than 1.7 billion in March alone. New public service
announcements in English and Spanish were produced
and distributed to radio stations across the country; they
were also downloadable from the Academy's website.

Responses to these PSAs were extremely positive, with dozens of radio stations and networks playing them throughout the month.

Members' Meaningful Experiences

New for 2013, the Academy asked members to share their most meaningful experiences in providing health and nutrition services. Of approximately 150 thoughtful and inspirational testimonials that confirm and support the value of RDs' services, the response from Carly Hill, RD, of San Diego, Calif., was selected to be featured on a banner in New York City's Times Square on Registered Dietitian Day.



Starting NASDAQ's Trading Day

For the fifth consecutive year during National Nutrition Month, the Academy was invited to participate in the NASDAQ trading day, opening the country's largest electronic equities exchange on March 19. President Ethan Bergman was joined by members from the New York City area to ring NASDAQ's opening bell and speak about the Academy, National Nutrition Month, Registered Dietitian Day, the new RDN credential option, and the countless ways Academy members optimize the nation's health through food and nutrition. The ceremony was broadcast live on the Internet, NASDAQ's website and video screens in Times Square.

Social Media Strategy

In FY 2013, the Academy's nine Facebook and Twitter pages saw large growth, with tens of thousands of new followers and Pinterest and Google+ became significant parts of the Academy's social media presence. By the end of May, Food & Nutrition Magazine boasted a Pinterest following of more than 34,000, while a new Kids Eat Right page (begun in December 2012) had more than 2,000 followers at the end of May. In March, to celebrate National Nutrition Month®, the Academy launched three Google+ pages – Eat Right, Kids Eat Right and Food & Nutrition Magazine) – and a G+ Community (Eating Right).

This contributed to a highly successful National Nutrition Month that included a member contest for Registered Dietitian Day, daily recipes, healthful eating messages and healthy plate photos submitted by members and consumers alike. In these ways and more, the Academy fostered engagement and spread awareness about how to *Eat Right, Your Way, Every Day* to more than 250,000 social media followers.



Home Food Safety

The Academy is at the forefront of helping consumers prepare, eat and store food safely. During FY 2013, the Academy and ConAgra Foods continued their award-winning national program Home Food Safety, educating consumers about the serious health issue of food poisoning in the home and how to reduce the risk with safe food handling procedures. Through information on www.HomeFoodSafety.org and an ongoing public awareness campaign, the program reached more than 500 million consumers in FY 2013. The program launched the "Is My Food Safe?" app for Apple and Android mobile devices, which was downloaded more than 20,000 times during FY 2013.

Books and Resources

From the *Nutrition Care Manual* and consumer titles to patient education handouts and other materials, in print and online, the Academy produces publications that enhance members' practices and inform professionals and the public alike. In keeping with Books and Resources' business plan to provide practice tools at affordable prices and with a reasonable profit, the Academy continued to add pocket guide titles to its professional reference list; added webbased publications; and redesigned *Nutrition Care Manual* products. New and revised titles for FY 2013 included:

Student Exam Prep (website)

A Clinical Guide to Nutrition Care in Kidney Disease, 2nd ed.

The Complete Counseling Kit for Weight Loss Surgery (website)

Cooking for Beginners Client Education Package (PDF download)

Food Allergies and Intolerances Client Education Package (PDF download)

Health Professional's Guide to Food Allergies and Intolerances

Home Food Safety Client Education Package (PDF download)

Pocket Supermarket Guide, 4th ed.

Pocket Guide to Enteral Nutrition, 2nd ed. (print, online and print-plus-online package)

Pocket Guide to Lipid Disorders, Hypertension, Diabetes and Weight Management, 2012 Update (print, online and print-plus-online package)

Right Size for Me: A Weight Management Guide for African American Women (PDF download)

Health Professional's Edition: Right Size for Me: A Weight Management Guide for African American Women (PDF download)

The Nutrition Care Manual and Pediatric Nutrition Care Manual were updated on their respective annual schedules.

Award-winning Member Publications

Food & Nutrition Magazine

The Academy's member magazine Food & Nutrition received numerous awards in the publishing and communications industry in recognition of excellence in writing and content, design and photography. Awards included:

MarCom Awards (sponsored by Association of Marketing and Communication Professionals)

- Platinum (Magazine/Association category)
- Honorable Mention (Design)
- Platinum (Magazine/Writing)
- Gold (Magazine/Photography)
- Gold (Photography/People/Portrait)
- Gold (Writing/Feature Article: "Made in the USA: Our Contemporary Cornucopia")

Hermes Awards (sponsored by Association of Marketing and Communication Professionals)

- Platinum (Overall Excellence in Magazines)
- Platinum (Photography)
- Gold (Article Writing 2 awards)
- Gold (Overall Excellence in Writing)

Magnum Opus Awards (sponsored by Content Marketing Institute)

- Honorable Mention (Best Overall Editorial)
- Bronze (Best Design: New Publication)

Journal of the Academy of Nutrition and Dietetics

The monthly *Journal* received several awards during the past year, including:

MarCom Award

 Gold (PR/Communication Plan: "The MyPlate Message Chronicles")

Hermes Awards

- Platinum: (Writing/Publication Article): "Income and Race/Ethnicity Are Associated with Adherence to Food-Based Dietary Guidance among US Adults and Children"
- Gold (Marketing Collateral/Branding): Journal Calendar Photo Contest, "2013 Eat Right Calendar"
- Gold (Writing/Publication Column): "The MyPlate Message Chronicles"
- Honorable Mention (Informational Website): Journal's Malnutrition Resource Center

ASHPE Award (sponsored by the American Society of Healthcare Publication Editors)

• Silver (Best Publication Redesign): *Journal's* 2012 redesign.

The *Journal's* 2012 Impact Factor rose to 3.797 from 3.586 in 2011, ranking the *Journal* 13th in the category of Nutrition and Dietetics. The *Journal* also launched an iPad app in 2013 that ranked 8th among 65 journal apps in downloads.

Evidence Analysis and Research

As the basis for the dietetics profession, research holds a prominent place among the Academy's strategies. Nutrition research represents the future for dietetics and the Academy, as well as the foundation for members' credibility, recognition and professional value.

Evidence Analysis Library

The Evidence Analysis Library is the Academy's online resource for summarized research and evidence-based nutrition practice guidelines. Since its establishment in

2004, the EAL has been a scientifically sound tool that is valuable for practitioners and researchers alike. It includes 30 pertinent nutrition topics such as critical illness, diabetes, hypertension, celiac disease, umami in foods and pediatric and adult weight management. Used in more than 200 countries, the EAL is appreciated internationally. Its resources generate revenue to continue the growth of the EAL. The EAL recently reached 18 million pages views and continues to be rated by members (who have free access to the EAL) as one of the top five most valued resources.



In the last year, research has been summarized on the EAL on telenutrition; food safety and umami in foods; nutrition guidance in healthy children; and evidence-based guidelines for critical illness and wellness in older adults. While it continually grows in content, the EAL houses analysis of more than 5,000 research articles, which answer more than 1,000 scientific questions. The content of the library is built through the efforts of expert workgroup members and analysts who have been trained to critically appraise research using the Academy's Evidence Analysis Process.

Additional materials such as evidence-based practice toolkits, educator modules and presentations have been developed using EAL content along with the newest tool, NutriGuides Mobile, an app for smart phones and tablets that allows users to quickly access more than 300 recommendations. The NutriGuides mobile application (version 1.4) has been purchased by more than 2,900 individuals.

Dietetics Practice-Based Research Network

The network conducts, supports, promotes and advocates for research by bringing together practitioners and researchers to identify research that is needed in practice-based settings; design top-class research; obtain funding; and carry out that research in real-life practice settings. Research continues to be successfully conducted through the DPBRN. An outcomes study to demonstrate the efficacy of the Academy's Evidence Based Nutrition Practice Guidelines for Type 2 diabetes in which six dietitians and 36 patients took part concluded, as did a multi-year grant on the impact of registered dietitian nutritionists in providing motivational interviewing to overweight children.

Results of a multi-year collaboration between Blue Cross-Blue Shield North Carolina and the Academy's Dietetics Practice Based Research Network were published in *Managed Care Magazine*, demonstrating that increased access to registered dietitian nutritionists resulted in greater improvements in weight and waist circumference in adult patients.

The DPBRN and EAL are collaborating on an AHRQ grant was awarded to the Academy to develop new, hightech methods for delivering evidence-based practice guidelines, educational materials and self-management tools to RDNs, primary care providers and patients. The DPBRN Oversight Group worked to clarify and construct guidelines on the acceptance and execution of network projects; the goal of this process is transparency and increased practitioner involvement.



Nutrition Care Process/Standardized Language Committee

This committee guides change management activities to implement the Nutrition Care Process and continues research and development of Standardized Language to capture elements of the Nutrition Care Process. The IDNT Reference Manual (4th ed.) was published with broad input from Academy members and the international NCP community. Available related products are the IDNT Pocket Guide; online IDNT Reference Manual, which includes the "ask a question" feature; the new Nutrition Care Process Public Health Toolkit and the Long Term Care, Neonatal, Electronic Health Record and Sponsored Independent Learning toolkits.

These products are designed to assist members with implementation of the Nutrition Care Process, use of the Standardized Language and inclusion of the Standardized Language in electronic health records. Committee members and the new IDNT Advisory Panel and the international NCP community continued work matching IDNT and Diet Order Taxonomy with SNOMED-CT concepts.

Research and Outcomes Data Management

The Academy of Nutrition and Dietetics Health Informatics Infrastructure (ANDHII) has been developed and is in feasibility testing with 13 members using ANDHII in daily clinical practice. ANDHII is a suite of online tools to promote efficient and accurate use of the Nutrition Care Process, placing the power of outcomes research in the hands of members by aggregating data for national quality improvement and facilitating nationwide and worldwide nutrition-related research. ANDHII's feasibility testing will conclude by the end of 2013 and it will be launched before the end of the 2013-2014 membership year.

A self-study continuing education course, "Patient Simulation: Putting Malnutrition Screening, Assessment, Diagnosis and Intervention into Practice," was developed and launched with the support of the Abbott Nutrition Health Institute. This course uses interactive simulations to instruct learners on how to incorporate Malnutrition Clinical Characteristics, published via joint consensus papers from the Academy and the American Society for Parenteral and Enteral Nutrition, into the Nutrition Care Process and how to conduct physical assessments for muscle wasting.

Via a joint effort by the Academy's Research, International and Scientific Affairs and Quality Management teams, the first Academy-initiated quality measures were submitted

to the Centers for Medicare & Medicaid Services for consideration for inclusion into the Physicians Quality Reporting System. The submission was made possible by the Evidence Analysis Library's systematic reviews and evidence summaries. Topics included the monitoring of weight in patients with head and neck cancer and the proper referral to registered dietitian nutritionists for both head and neck cancer and cardiovascular disease nutrition management.



Policy Initiatives and Advocacy

The Academy remains at the forefront of issues pertaining to nutrition information technology, food security, nutrition through the lifecycle, Medical Nutrition Therapy, nutrition and agriculture research, diabetes, insurance exchanges, Centers for Medicare and Medicaid Services coverage and consumer protection and licensure.

During the past year, the Academy was dedicated to advocating for nutrition programs, services and coverage on local, state and federal levels. The Academy continued to improve the nation's health and advance dietetics through research, education and advocacy. In accordance with the previous year, it followed the strategic roadmap created by member leaders and policy experts on the Legislative and Public Policy Committee.

In every Congress, the Academy plays an active role on Capitol Hill, supporting pro-nutrition legislation, developing relationships with members of Congress and collaborating with organizations, industry and agencies. Academy staff advocated for numerous bills, including the Farm Bill, Older Americans Act, Drug Shortage Bill, Ryan White CARE Act, Access to Frontline Health Care and Prediabetes and MNT Bill. During sequestration, the Academy fought for funding of important nutrition programs that ensure the health of Americans.

With the help of the Academy's Political Action

Committee, the Academy deepened congressional relationships by hosting events for elected officials and contributing more than \$78,500 to 55 candidates. ANDPAC also supported seven state affiliate dietetic associations to attend local fundraising events.

The Academy's voice was amplified through its regulatory affairs efforts by submitting increases in quantity and quality of comments to proposed rules, agency evidence reviews and regulatory initiatives across a broad spectrum. Over the course of the year, the Academy submitted 18 comments pertaining to malnutrition, essential health benefits, diabetes, food labeling, long-term care, HIV/ AIDS, competitive foods in schools and therapeutic diet orders, among others. The Academy also commented in person eight times advocating for nutrition standards in electronic health care data exchange. Academy teams and partners collaborated to positively affect the profession and to encourage policy makers and opinion shapers to support Academy stances on issues related to reimbursement, expansion of medical nutrition therapy, therapeutic diet orders, telehealth, quality measures in long-term care, health care reform and licensure.

The Academy worked closely with a variety of partners and stakeholders to send strong messages to Capitol Hill. Throughout the year, the Academy signed on to 41 letters to support critical health issues such as diabetes screening, sequestration, physical activity, osteoarthritis prevention and management, prenatal and infant nutrition, the Farm Bill, Prevention and Public Health Fund, School Food Modernization Act, youth sports safety and more.

Member engagement was as critical as ever helping to magnify the Academy's message. Members helped take a stand for nutrition programs and services by completing Action Alerts for Sequestration, the Farm Bill and School Nutrition Standards. To mobilize grassroots, the Academy communicated with each state affiliate's Public Policy Panel. These highly engaged, specialized members are trained annually to tackle critical public policy issues on the state and federal levels.

On the state level, the Academy worked with affiliates to advocate for consumer, community and professional issues. States developed policy plans, ran leadership trainings, established or maintain state licensure and led the third annual Take Your Congressperson to Work Campaign. With the Commission on Dietetic Registration, the Academy sponsored the second licensure workshop for affiliate leaders to train their licensure liaisons on critical issues. With the continued rollout of the Affordable

Care Act, the Academy worked diligently with affiliates to ensure states included nutrition services and medical nutrition therapy in health insurance exchanges.

The Academy made an international impact as it continued to work on including nutrition orders and food allergies and intolerances in international health care standards. This effort, led by the Academy's Nutrition Informatics team, moved closer to measuring nutrition outcomes and tracking nutrition and dietetics professionals' impact on health care. This international work will influence the United States as it moves toward using electronic health records and exchanging health information across different care settings. To highlight the importance of integrating technologies in all dietetics practices, the Academy presented at the International Congress of Dietetics meeting in Australia. To guide future efforts in this field, the Academy completed the Delphi study to determine informatics competencies for nutrition professionals.

The Academy's Policy and Advocacy team held its 18th annual Public Policy Workshop in March. Nearly 500 registered dietitian nutritionists, dietetic technicians, registered and nutrition policy advocates heard riveting presentations from special guests including White House Senior Policy Advisor and Assistant Chef Sam Kass; Rep. Bruce Braley (Iowa); and Sen. Heidi Heitkamp (N.D.). PPW attendees participated in discussions regarding hunger, elderly nutrition, agriculture, food safety, menu labeling, competitive foods and nutrition informatics. Rep. Jim McGovern (Mass.) received the 2013 Public Policy Leadership Award for his ongoing support for vital antihunger programs for low-income families.

Members received policy and advocacy information at the Academy's 2012 Food & Nutrition Conference & Expo in Philadelphia, Pa. A Public Policy track was offered for attendees interested in learning more about state and federal issues affecting dietetics and the health of Americans. At the annual Academy of Nutrition and Dietetics Political Action Committee's annual Power Breakfast, Rep. Allyson Schwartz (Pa.) highlighted the importance of nutrition and dietetics programs for people's health, sharing her passion for the National School Lunch Program and the Healthy Food Financing Initiative.

In FY 2013, the Academy's Legislative and Public Policy Committee analyzed timely nutrition matters affecting dietetics. Workgroups addressed genetically modified organisms, food and beverage taxes, Centers for Medicare and Medicaid Services coverage and antibiotic usage in animal agriculture. Throughout the year, Academy workgroups comprised of dietetic experts continued to examine critical nutrition issues affecting the health of the public.

Corporate Sponsorship

To advance the Academy's mission of empowering members to be the food and nutrition leaders, the Academy's corporate sponsorship program allows for purposeful collaboration with food and nutrition organizations. Through structured, Academy-directed relationships, corporate sponsors help build awareness of the Academy and its members; share science-based information, new research and industry trends in food and nutrition with members; and enable the Academy to reach millions of consumers with healthful-eating messages. The Academy recognizes and thanks sponsors for their generous support of Academy events and programs that occurred within Fiscal Year 2013.

Academy Partners

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Operating Review

In advancing the profession of dietetics and leading the Association, the Academy assigns distinct and coequal governance roles to the Board of Directors and the elected House of Delegates. Six House leaders serve on the Academy's Board, directly connecting the professional issues of members to the interests of the entire Association.

Board of Directors

The Academy's Board is responsible for strategic planning, policy development and fiscal management for the Association. Activities and accomplishments at the Board level in FY 2013 included:

Strategic Priorities

- Updated Strategic Plan for relevance and monitor progress using established measures
- Supported implementation of Public Health Task Force Action Plan
- Oversaw implementation of Diversity Plan for increasing underrepresented groups in the nutrition and dietetics profession
- Supported efforts to reduce health disparities and strengthen cultural competence of registered dietitian nutritionists and dietetic technicians, registered
- Addressed competition related to scope of practice and opposition to licensure and continue ongoing monitoring/risk mitigation by supporting and evaluating State Licensure Initiative
- Identified ongoing opportunities for members to impact food and nutrition public policies in legislative and regulatory processes at local, state and federal levels
- Identified and implemented strategies to strengthen member engagement in public policy areas
- Prioritized and implemented Legislative Priorities
- Expanded reimbursement for RDNs' services through CMS National Determination Coverage process in collaboration with Academy's Policy Initiative and Advocacy Group and Nutrition Services Coverage Team
- Supported multiyear plan to implement a patient registry for the profession of dietetics in collaboration with other professional organizations to maximize resources and expedite availability of useable data
- Supported continued implementation of evidencebased initiatives
- Continued exploring development of a Research Institute and evaluated business implementation plan

- Developed certificate programs to position members in emerging areas
- Used results of 2012 Needs Satisfaction Survey to identify and respond to needs of members to prepare them to contribute, conduct, interpret and use research in practice
- Addressed a brand plan and web development strategy to include communication and action for dietetic practice groups, member interest groups, affiliates and the House of Delegates related to a branding initiative
- Positioned members to assume transdisciplinary roles
- Advanced relationship with key stakeholders and external organizations to further Academy initiatives
- Developed and began implementing international business strategy.



Governance Priorities

- Fostered diversity in Academy leadership positions
- Supported Council on Future Practice in overseeing development/implementation of pilot initiatives identified during 2011 Future Connections Summit
- Worked collaboratively with Accreditation Council for Education in Nutrition and Dietetics, Commission on Dietetic Registration, Council on Future Practice and Council on Nutrition and Dietetics Education to support implementation of Individualized Supervised Practice Pathways
- Convened a meeting of key leaders of ACEND, CDR, Council on Future Practice and Council on Nutrition and Dietetics Education to determine direction for implementation of Visioning Report recommendations
- Supported CDR in its work to implement new education and credential models
- Established a task force to develop a new Fellow recognition program.

Operational Priorities

- Updated five-year membership and financial projections
- Identified top-line growth and additional revenue generation opportunities
- Evaluated staffing to support alignment with top priority activities
- Updated organizational unit business plans and evaluated outcomes
- Continued evaluation of services and programs
- Continued to update Academy's infrastructure
- Continued to capture all relevant URLs and credentials to secure Academy's market position
- Continued to evaluate and monitor Food & Nutrition Conference & Expo meeting site locations to maximize member participation and revenue
- Implemented state-of-the-art technologies to support new programs and services where applicable.

House of Delegates

As the deliberative body governing professional issues, the House of Delegates monitors and evaluates trends, issues and concerns affecting RDN and DTR members; with the Commission on Dietetic Registration and the Accreditation Council for Education in Nutrition and Dietetics, debates and approves educational, practice and professional standards; establishes ethical standards for the practitioner and disciplinary procedures for unethical conduct; and identifies and initiates development of Academy position papers.

Interdisciplinary Team

The Academy's Professional Development Team created an action plan with the following outcomes:

- A new leadership track was developed for the 2012 Food & Nutrition Conference & Expo and continued during FNCE 2013. The educational track is open to all attendees and covers programs across all education levels.
- A new online Certificate of Training on "Developing Your Role as a Leader" was released.
- The Academy's Center for Professional Development, in coordination with the Committee for Professional Development, is in the development phase for the Level 2 Certificate of Training "Developing Your Role as a Leader."
- The Center for Professional Development, in coordination with the Committee for Professional Development, released the "Executive Management Certificate of Training."



Continuum of Professional Progression and Growth

Academy organizational units were asked in July 2012 to report on efforts to support the utilization of the Dietetics Career Development Guide. Responses were received from the Hunger and Environmental Nutrition, Dietitians in Nutrition Support, Diabetes Care and Education, Dietitians in Integrative and Functional Medicine, Weight Management and Public Health/Community Nutrition dietetics practice groups; and the Academy's Positions, **Evidence-Based Practice and Nutrition Informatics** committees.

During the Fall 2012 meeting, the House of Delegates addressed two mega issue topics: "Moving Forward - A Vision for Education, Credentialing and Practice" and "Public Health Nutrition: It's Every Members' Business." Prior to the meeting, delegates conducted discussions with members regarding these issues and members had the opportunity to share comments directly with the Council on Future Practice regarding the Visioning Report.

A presentation on the Comprehensive Scope of Practice Resources was made to the House during the Fall 2012 meeting to disseminate new resources and tools as an inclusive set of documents on what RDNs and DTRs need to acquire to provide high-quality nutrition and dietetics care. The resources were made available to members in Spring 2013.

Amendments to the Academy's Bylaws were brought to the House of Delegates, followed by a member comment period on the proposed amendments. Motions to approve the proposed amendments were made and voted on and the Revised Academy Bylaws were shared with members.

During the Spring 2013 virtual meeting, delegates dialogued on "Hunger in America: Food and Nutrition Insecurity Affects all RDs and DTRs." A presentation from the Commission on Dietetic Registration's Competency

Assurance Panel and the Academy's Quality Management Committee provided information about the development of practice competencies and CDR's intent to replace the current learning need codes with competencies.



Position and Practice Papers

Position and practice papers assist the Academy in optimizing the public's nutrition, health and well-being and are germane to Academy's vision, mission, values, goals and strategies. A key feature of a position paper is the position statement, which presents the Academy's stance on an issue. During FY 2013, the Academy published the following papers:

Position Papers

August 2012: Food and Nutrition for Older Adults: Promoting Health and Wellness

September 2012: The Impact of Fluoride

February 2013: Total Diet Approach to Healthy Eating

April 2013: Nutrition Security in Developing Nations: Sustainable Food, Water and Health

May 2013: Oral Health and Nutrition

Practice Papers

November 2012: Nutrition Informatics

March 2013: Promoting Ecological Sustainability within the Food System

Academy of Nutrition and Dietetics Foundation

The Foundation was established in 1966 as a 501(c) 3 charity and is the Academy's philanthropic arm. It is the only charitable organization devoted exclusively to nutrition and dietetics. The Foundation's vision is We All Eat Right. Focusing on four key initiatives – scholarships, awards, food and nutrition research and public education related to the Foundation's Kids Eat Right program – the Foundation is dedicated to advancing public health and nutrition utilizing the expertise of registered dietitian nutritionists.

Strategic Objectives

The immediate focus of the Foundation is to invest in childhood obesity prevention and reduction initiatives, and simultaneously increase annual fundraising support. The long-term goal is to build the Foundation's capacity to meet emerging public health and nutrition needs.

Scholarships

The Foundation serves as the largest provider of dietetics scholarships, assisting students at all levels as they pursue their goal of a career in food and nutrition. This past year, the Foundation awarded \$461,950 to 369 dietetics students through the general scholarship program, food safety challenge grants and Food & Nutrition Conference & Expo stipends.

Awards

The Foundation recognizes the outstanding achievements of Academy members in the area of food and nutrition, making more than \$185,000 available in the form of public education grants, recognition and leadership awards, honorariums and education stipends to Academy members.

Research

Funding research elevates the registered dietitian nutritionist's profile to the public by continuing to position the Academy and its members as *the* nutrition experts. In FY 2013, \$297,000 was awarded through the Foundation's research efforts. This included a \$35,000 grant awarded to a member conducting research related to childhood obesity. The Foundation provides seed money to Academy members to conduct pilot studies and collect initial data that can be used to secure additional grants.

Kids Eat Right

The Academy and the Academy Foundation are committed to promoting a healthy today and tomorrow for children through their Kids Eat Right initiative. This joint effort supports public education programs that address the national health concern of being overfed and undernourished that affects so many children. Through the Future of Food project, members were offered a series of six live continuing education webinars and a new Hunger in Our Community toolkit with mini-grant opportunities. Kids Eat Right also contributed to the new Healthy Food Bank Hub www.healthyfoodbankhub.org as part of a collaboration between Feeding America, Feeding America network food banks, the National Dairy Council and the Academy of Nutrition and Dietetics Foundation. The Hub provides valuable tools and resources for nutrition and food insecurity professionals, including handouts and recipes.



In three years, approximately 5,000 Academy members have joined Kids Eat Right as Campaign Members. New member resources, member grants and innovative programs help them educate and empower parents and children to make better food choices and meet their total nutrient requirements. More than \$140,000 in mini-grants have been awarded to Kids Eat Right Campaign Members to deliver presentations from Kids Eat Right Toolkits, educating nearly 50,000 children and adults. There are 25 unique presentations in the seven toolkits, targeting child and adult audiences.

To help busy families shop smart, cook healthy and eat right, a robust, user-friendly website for the public, www.KidsEatRight.org, was created at the launch of Kids Eat Right. This website contains tips, articles, recipes and videos, contributed by registered dietitian nutritionists, and has received almost 3 million page views. Kids Eat Right is committed to building even greater member involvement and public awareness promoting high-quality nutrition for all kids.

Special thanks to those groups and individuals who supported the Academy Foundation with gifts of \$10,000 or more from June 1, 2012, through May 31, 2013:

Abbott Nutrition

Alliance for Potato Research and Education

American Pistachio Growers

ARAMARK

Frances Ballentine

Chartwells School Dining Services

The Coca-Cola Company

The Coca-Cola Foundation

Colgate Palmolive Company

Commission on Dietetic Registration

ConAgra Foods

ConAgra Foods Foundation

CoroWiseTM Brand

Diabetes Care and Education dietetic practice group

Dietetics in Healthcare Communities dietetic practice group

General Mills

General Mills Foundation

Jean Hankin

Healthy Weight Commitment Foundation

The Hershey Company

Diane Heller

Edward and Helen Hintz

Iowa Department of Education

The Kellogg Company

Mars, Incorporated

McCormick & Company

Mead Johnson Nutrition

MetLife Foundation

National Cattlemen's Beef Association, a contractor to the

Beef Checkoff Program

National Dairy Council®

Nestle Nutrition Institute

PepsiCo

Share Our Strength

SOYJOY®

Truvia® natural sweetener

Unilever

Wellmark Foundation

Alice Wimpfheimer

Commission on Dietetic Registration

The Commission on Dietetic Registration remained committed to its public protection mission by attesting to the professional competence of more than 89,000 registered dietitian nutritionists and more than 5,100 dietetic technicians, registered who have met CDR standards to enter and continue in dietetics practice.

CDR administers seven separate and distinct credentialing programs: Registered Dietitian; Dietetic Technician, Registered; Board Certified Specialist in Renal Nutrition; Board Certified Specialist in Pediatric Nutrition; Board Certified Specialist in Sports Dietetics; Board Certified Specialist in Gerontological Nutrition; and Board Certified Specialist in Oncology Nutrition. There are more than 3,000 Board Certified Specialists. CDR's entry-level registration examinations and its Renal Nutrition, Pediatric Nutrition and Sports Dietetics specialist certifications are accredited by the National Commission for Certifying Agencies.



In addition to administering examinations and recertification for these programs, in FY 2013 the Commission on Dietetic Registration:

- Administered a prior approval process for continuing professional education program providers. More than 4,500 programs were reviewed and approved.
- Administered a program provider accreditation process for continuing professional education program providers.
 There are 225 accredited providers.
- Initiated a practice competencies initiative to enhance the Professional Development Portfolio recertification system.
- Administered online Assess and Learn courses "Managing Type 2 Diabetes Using the Nutrition Care Process," "Celiac Disease" and "Sports Dietetics: Nutrition for Athletic Performance."
- Administered an online dietetics preceptor training course.
- Administered registration eligibility reciprocity agreements with Canada, Ireland, the Netherlands, United Kingdom and the Philippines.
- Redesigned and launched a new CDR website.
- Redesigned the continuing professional education database of more than 38,000 programs.
- Administered licensure board services including use of CDR's entry-level registration examinations for licensure purposes and continuing professional education tracking for licensed non-registered dietitians.
- Conducted an advanced clinical nutrition practice audit.
- Conducted a Didactic Program in Dietetics graduate practice audit.
- Administered certificates of training in childhood and adult weight management. Since implementation in April 2001, more than 16,000 members and credentialed practitioners have participated in these programs.
- Conducted three Dietetics Workforce Demand Study webinars targeted to students and educators.

Accreditation Council for Education in Nutrition and Dietetics

The Accreditation Council for Education in Nutrition and Dietetics serves the public and the Academy's members by working with dietetics practitioners, educators and others to develop and implement standards for the educational preparation of nutrition and dietetics professionals and by accrediting dietetics education programs at colleges, universities and other organizations that meet its standards. ACEND accredits baccalaureate- and graduate-level dietetics programs, post-baccalaureate dietetic internships and associate degree dietetic technician programs.

As of May 31, 2013, there were 570 programs accredited in the United States and two programs overseas. While the overall number of accredited programs varies relatively little over time, the total number of students enrolled in all programs during the 2011-2012 academic year rose from 23,241 to 24,205, a 4.1 percent increase.

Individualized Supervised Practice Pathway

By the end of FY 2013, 25 programs offered Individualized Supervised Practice Pathways, or ISPPs, a program created in 2011 to ensure that qualified students have opportunities to complete the supervised practice component of their education without compromising the autonomy of education programs. The ISPP programs will accommodate 249 didactic program in dietetics graduates and 18 doctoral degree holders, for a total increased capacity of 267 students. In 2012, 98 individuals were enrolled in ISPPs and 41 graduated. Many more educational programs have expressed interest in starting an ISPP, so it is anticipated that ISPP capacity will continue to grow.



Preceptor Recruitment Efforts

ACEND and the Nutrition and Dietetic Educators and Preceptors dietetic practice group increased efforts to locate practitioners who are interested in teaching students. April marked the initiation of a nationwide preceptor recruitment drive and was declared National Preceptor Month by the Academy to thank and recognize practitioners who take the time to support the next generation of professionals. ACEND's goal is to recruit 2,500 preceptors across the U.S. so qualified students will be able to complete their education and become registered dietitian nutritionists and dietetic technicians, registered.

Availability of Supervised Practice Sites

Data from the April 2013 dietetic internship match indicate the match rate for students applying to dietetic internships during the first round was 52 percent. ACEND continued its efforts to increase supervised practice capacity in dietetic internships. Prior to 2008, internship numbers had been stagnant, but over that last several years, ACEND's efforts to increase capacity have been successful, raising internship positions offered by new and existing programs by 579 students with more growth predicted.

Program Director Workshops

ACEND began offering small-group workshops to support program directors in meeting important education initiatives and education requirements. The interactive workshops cover information on ACEND accreditation as well as program and student learning outcomes assessment, and are designed to help program directors prepare for self-study reports, program assessment reports and site visits under the 2012 ACEND accreditation standards. The workshops have been filled to capacity and well-received by program directors.

New Standards and Evaluation Procedures for Programs Overseas

ACEND restructured its international review processes in accordance with the 2012 standards revision for U.S. programs. The ACEND Standards Committee developed two types of standards for overseas programs:

International Dietitian Education standards are designed to provide graduates with the knowledge and skills to sit for the Commission on Dietetic Registration's credentialing exam upon successful completion of the program and receive the RD credential. IDE standards require students to be educated to work competently within the United States. Students in a program accredited under the IDE standards are required to meet the same competency and supervised practice requirements as U.S. students, including the requirement to complete supervised practice hours in the U.S., its territories or protectorates.

In comparison, ACEND's Foreign Dietitian Education standards are tailored to meet the needs of the host country under the assumption that graduates do not intend to practice in the United States. All candidates would be free to practice as allowed by their respective countries and each country could develop an exam to offer a credential to meet local practice requirements.

Positive Review by U.S. Department of Education

ACEND's December 2012 review by the U.S. Department of Education's National Advisory Committee on Institutional Quality and Integrity was successful. Although ACEND must address several areas in order to fully comply with federal regulations, Department of Education staff and NACIQI committee members were fully supportive of ACEND's progress and had no concerns regarding its ability to address any problems. ACEND will be required to present before the committee again in 2014.

Member Organizations within the Academy

The Academy offers its members many opportunities to interact and network with those who share geographic, dietetics practice or other areas of common interests and issues.

Affiliate Dietetic Associations

All Academy members receive automatic membership in the affiliate dietetic association of their choice, making affiliates a powerful benefit of Academy membership. There are 50 state dietetic associations, plus the District of Columbia, Puerto Rico and the American Overseas Dietetic Association, all affiliated with the Academy. Affiliates provide further networking, education and leadership opportunities to Academy members and enable members to build lasting collaborations and relationships close to home. By the end of FY 2013, 32 affiliates had changed their names to align with the name change of the Academy.

Dietetic Practice Groups

The Academy is committed to keeping members abreast of trends in food and nutrition and preparing members for the requirements of an ever-changing profession and marketplace. The Academy's 26 dietetic practice groups create opportunities for members to excel and grow through professional development, networking opportunities, leadership development and specialization. In FY 2013, membership in DPGs exceeded 64,229, reflecting continued growth and stable membership over the last several years.

Member Interest Groups

Member interest groups provide a means for Academy members with common interests, issues or backgrounds to connect. Unlike dietetic practice groups and affiliate associations, MIGs focus on areas other than practice or geographic location. In FY 2013, nine MIGs were available to the Academy membership: Chinese Americans in Dietetics and Nutrition; Fifty Plus in Nutrition and Dietetics; Filipino Americans in Dietetics and Nutrition; Jewish Member Interest Group; Latinos and Hispanics in Dietetics and Nutrition; Muslims in Dietetics and Nutrition; National Organization of Blacks in Dietetics and Nutrition; National Organization of Men in Nutrition; and Thirty and Under in Nutrition and Dietetics. MIG membership totaled more than 4,530.



Financial Statements for Year Ending May 31, 2013

The Consolidated Academy of Nutrition and Dietetics, which includes the Commission on Dietetic Registration (CDR), Dietetic Practice Groups and Member Interest Groups (DPG / MIGs), Accreditation Council for Education in Nutrition and Dietetics (ACEND), Academy of Nutrition and Dietetics Political Action Committee (ANDPAC) and the Academy of Nutrition and Dietetics Foundation (ANDF) ended Fiscal Year 2013 with a gain of \$3.2 million. Investment earnings were instrumental in making Fiscal Year 2013 a financial success.

The Foundation had another successful year with revenues in excess of \$3.5 million. Foundation Investment earnings exceeded \$2.3 million resulting in total income for the year of over \$1.8 million. The Foundation's net assets at the end of the year were \$20.3 million. These funds continue to provide the necessary resources for the Foundation's support of the scholarship program, awards, research and the dietetics profession as a whole.

The Council on Dietetic Registration, Dietetic Practice Groups and Member Interest Groups, Accreditations Council for Education in Nutrition and the Academy of Nutrition and Dietetics Political Action Committee continued their financial success in Fiscal Year 2013 as well. With a combined net assets total of \$14.2 million at the end of Fiscal Year 2013, they continued to add their unique contributions to the dietetics profession this year and will in the future as well.

Although the economy for the year did not rebound as anticipated, Fiscal Year 2013 revenue for the Academy was very consistent with Fiscal Year 2012 at just over \$22 million. 2013 expenses overall were slightly higher than Fiscal Year 2012 at \$23.8 million. The investment returns for the year were significant and added over \$2.5 million to the bottom line.

When the Fiscal Year 2014 budget was developed, investments in new programs and services were included that will further promote the profession. As the year continues, the staff and leadership will monitor the financial results and make adjustments in the short term as needed without impacting long-term value.

The budget for Fiscal Year 2015 will be compiled using a similar approach as in the past. While the economy continues to be a concern, the Board of Directors is looking to the future and will make necessary investments to promote the dietetics profession and the Academy members to be the nation's food and nutrition leaders.

Academy of Nutrition and Dietetics Financial Statements

Academy of Nutrition and Dietetics Statement of Financial Position (Excluding Foundation) at May 31

	2012	2013
Assets		
Cash and cash equivalents	\$8,540,612	\$7,574,213
Investments	27,615,951	31,289,219
Interest receivable	125,379	108,414
Accounts receivable - net	1,483,526	1,200,607
Prepaid expenses	1,377,970	1,691,473
Inventories	823,643	812,648
Investments held for		
deferred compensation	684,699	646,474
Property and equipment net	3,429,743	3,605,533
	\$44,081,523	\$46,928,581
Liabilities and net assets		
Liabilities		
Accounts payable	\$453,751	\$912,377
Accrued liabilities	1,999,729	2,148,573
Inter-organizational balances	595,235	639,539
Due to state associations	2,588,705	2,858,580
	5,637,420	6,559,069
Deferred revenue		
Membership dues	7,118,309	7,686,706
Registration fees	2,751,025	2,908,473
Subscriptions	2,135,046	2,317,442
Annual meeting	1,402,008 1,376	
Sponsorships	1,234,980	1,126,319
Other	1,267,294	1,312,860
	15,908,662	16,728,413
Deferred compensation	684,699	646,474
Deferred rent incentive	2,995,830	2,770,144
	3,680,529	3,416,618
	25,226,611	26,704,100
Net assets	· · ·	· · · · · · · · · · · · · · · · · · ·
Unrestricted		
Association operations	5,127,390	6,044,817
Commission on Dietetic Registration	7,834,189	7,414,523
Dietetic Practice Groups	, ,	, ,-
and Member Interest Groups	5,570,711	6,302,394
Accreditation Council for Education	-,,	-,,-,-,-
in Nutrition and Dietetics	73,326	179,800
ANDPAC	249,296	282,947
	18,854,912	20,224,481
	\$44,081,523	\$46,928,581

	Academy	Related Academy Organizations*	Total
Revenues		organizations	
Membership Dues - Gross	\$11,423,937	\$1,831,759	\$13,255,156
State Affiliate Allocations	(2,258,481)	-	(2,258,481)
Membership Dues - Net	9,164,916	1,831,759	10,996,675
Registration and examination fees	-	6,001,698	6,001,698
Contributions	-	120,770	120,770
Programs and meetings	4,227,428	541,060	4,768,488
Publications and materials	3,106,469	348,184	3,454,653
Subscriptions	1,728,440	688	1,729,128
Advertising	250,980	48,259	299,239
Sponsorships	2,226,044	52,200	2,278,244
Grants	429,040	1,283,239	1,712,279
Education program	-	1,872,693	1,872,693
Other	1,072,493	77,860	1,150,353
Total Revenues	22,205,810	12,178,410	34,384,220
Expenses			
Personnel	12,630,772	2,195,148	14,825,920
Publications	2,355,197	135,193	2,490,390
Travel	1,453,806	1,717,492	3,171,298
Professional fees	1,776,444	1,507,806	3,284,250
Postage and mailing service	544,769	511,205	1,055,974
Office supplies and equipment	255,309	85,601	340,910
Rent and utilities	1,224,791	223,235	1,448,026
Telephone and communications	190,012	92,351	282,363
Commissions	45,118	16,431	61,549
Computer expenses	487,609	54,442	542,051
Advertising and promotion	61,735	28,669	90,404
Insurance	92,581	133,654	226,505
Depreciation	904,393	233,241	1,137,634
Income taxes	-	1,491	1,491
Bank and trust fees	610,916	140,724	751,640
Other	(1,143,324)	2,748,123	1,604,799
Donations to the Foundation	-	343,411	343,411
Examination administration	-	1,106,352	1,106,352
Meeting services	1,842,091	1,792,849	3,634,940
Legal and audit	210,327	19,752	230,079
Printing	267,949	449,475	717,424
	23,810,765	13,536,645	37,347,410
		<u> </u>	<u> </u>
(Decrease) Increase in Net Assets	/ ·	4	,
from Operating Activities	(1,604,955)	(1,358,235)	(2,963,190)
Return on Investments	2,522,382	1,810,377	4,332,759
Increase (Decrease) in Net Assets	917,427	452,142	1,369,569
Net Assets at Beginning of Year	5,127,390	13,727,522	18,854,912
Net Assets at End of Year	\$6,044,817	\$14,179,664	\$20,224,481

^{*}Includes CDR, DPG/MIG, ACEND and ANDPAC

Academy of Nutrition and Dietetics Foundation Statement of Financial Position at May 31

Assets	2012	2013	
Cash and cash equivalents	\$3,169,481	\$2,725,002	
Investments	14,285,781	16,599,999	
Interest receivable	63,604	56,113	
Accounts receivable	217,371	132,308	
Prepaid expenses	8,021	3,920	
Inter-organizational balances	595,235	639,539	
Property and equipment, net	66,813	58,665	
Other assets	79,002	79,002	
	\$18,485,308	\$20,294,548	
Liabilities and net assets			
Liabilities			
Accrued liabilities	\$70,000	\$40,292	
	\$70,000	\$40,292	
Net assets			
Unrestricted	4,610,354	54 5,192,771	
Temporarily restricted	6,083,283	7,238,847	
Permanently restricted	7,721,671	7,822,638	
	18,415,308	20,254,256	
	\$18,485,308	\$20,294,548	

Academy of Nutrition and Dietetics Foundation Statement of Activities Year Ended May 31, 2013

		Temporarily	Permanently	
Revenues	Unrestricted	Restricted	Restricted	Total
Grants and Donations	-	\$1,071,190	-	\$1,071,190
Member Contributions	206,129	172,956	91,150	470,235
Corporate Contributions	45,684	1,478,230	9,817	1,533,731
Sponsorships	131,000	317,000	-	448,000
Release from Restrictions	3,615,527	(3,615,527)		
Total Foundation Revenues	3,998,340	(576,151)	100,967	3,523,156
Expenses				
Personnel	708,124	-	-	708,124
Travel	119,543	-	-	119,543
Professional Fees	1,219,564	-	-	1,219,564
Postage and Mailing Service	20,760	-	-	20,760
Office Supplies and Equipment	13,903	-	-	13,903
Rent and Utilities	86,160	-	-	86,160
Telephone and Communications	19,190	-	-	19,190
Insurance	17,775	-	-	17,775
Depreciation	17,758	-	-	17,758
Other	209,570	-	-	209,570
Meeting Services	164,224	-	-	164,224
Legal and Audit	3,284	-	-	3,284
Printing	28,260	-	-	28,260
Scholarships and Awards	1,401,929	-	-	1,401,929
Total Foundation Expenses	4,030,044	-		4,030,044
(Decrease) Increase in net assets from operating activities	(31,704)	(576,151)	100,967	(506,888)
Investment Returns	614,121	1,731,715		2,345,836
Increase in Net Assets	582,417	1,155,564	100,967	1,838,948
Net Assets				
Beginning of Year	4,610,354	6,083,283	\$7,721,671	\$18,415,308
End of Year	5,192,771	\$7,238,847	\$7,822,638	\$20,254,256